

(2823.tw)

## IR Announcement

# China Life Reports 2012 Unaudited Financial Results

China Life today reported an unaudited financial result for year 2012. Year-to-date first year premium (FYP) was NT\$ 69.0 billion, and total premium in 2012 was NT\$ 125.3 billion. Net profit before tax for the full year was NT\$ 4,998 million, net profit after tax was NT\$ 4,784 million, with Basic EPS after tax of \$2.03. Without the impact of FX reserve, the basic EPS should be \$ 2.12. Net worth reached NT\$ 59.9 billion; book value per share was \$25.09, with total assets of \$842.3 billion.

China Life has continued its product strategy toward more long-term regular paid products, especially to reinforce high-margin product selling through agency channel, and to enlarge renewal premium income as well as profitability. FYP on regular paid traditional life products demonstrated a significant YoY growth of 80%, and more than 80% of FYP sales on agency channel were regular paid products. High margin long-term traditional health policies also represented a 30% increase comparing with the same period last year, which significantly contributed to the Company's long-term operation stability.

Moreover, China Life's equity investment in Mainland China, CCB Life, received regulatory approvals from China Insurance Regulatory Commission (CIRC) for its Sichuan and Hubei branch set up preparation in December 2012, and the Company plans to commence operations in these two provinces in the first quarter 2013. In 2012, CCB Life generated RMB\$ 6.05 billion premium income, up by 300%. Unaudited net income reached RMB\$ 49.6 million, representing a 50% increase on a YoY basis; unaudited assets was RMB\$ 17.76 billion, up by 225%. China Life has demonstrated outstanding performance both in Taiwan operation and Mainland China investment in 2012, and laid a solid foundation for the success in 2013.