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IR Announcement

China Life Reports 9M 2014 Financial Results

China Life Insurance Co., Ltd. (China Life) today reported an unaudited financial result for the first nine months in 2014. First year premium (FYP) in 9M14 was NT\$ 68.6 billion, total premium was NT\$ 114.1 billion; net profit after tax for the 3Q14 was NT\$ 2,769 million, representing a 87% YoY growth. Year-to-date net profit after tax was NT\$ 5,241 million, grew by 25% YoY, with EPS after tax NT\$ 1.73, and the EPS excluding the impact of FX reserve was NT\$ 1.92. As of September 2014, the Company posted a FX reserve balance of NT\$ 3.44 billion, nearly doubled from the first FX reserve pool of NT\$ 1.74 billion when the mechanism was firstly implemented in 1Q12; total assets amounted to NT\$ 1,042.8 billion.

FYP in 3Q14 was NT\$ 20.8 billion, a QoQ increase of 9.1%. China Life dedicated to promote regular-paid products, and the sales in agency channel for foreign currency denominated regular-paid policies in 3Q14 was 2.3 times more than that of the same period last year, effectively enhancing the Company's embedded value. FYP of long-term health care policies in the 9M14 demonstrated a nearly 70% YoY growth, indicating that people have placed greater emphasis on medical protection and retirement plans. To adapt to the demographic changes of family structure, and to meet customers' diversified demands, China Life will keep providing products with protection elements such as hospitalization, surgeries, cancer, specific injuries, long-term care and annuities.

China Life's equity investment, CCB Life, generated RMB\$ 15.9 billion (approximately NT\$ 79 billion) premium income in the first nine months of 2014, an increase of 101% YoY; unaudited net profit was RMB\$ 150 million (approximately NT\$ 750 million), representing a 63% YoY growth, which already exceeded CCB Life's 2013 full year net profit. Year-to-date asset size reached RMB\$ 39.8 billion (approximately NT\$ 197.3 billion). CCB Life continues its expansion plan, with a total of 14 provincial branches, and 78 offices are in operations. The Company aggressively develops e-Commerce channel, and 60% of the third quarter's new business came from online insurance sales. The rapid growth of e-Commerce channel will accelerate sales momentum to help enlarge CCB Life's business scale.