

## News Release

# China Life Reports 2011 Financial Results

China Life today reported an unaudited financial result for year 2011. First year premium (FYP) in the fourth quarter was NT\$ 23.34 billion, a 17.3% increase from same period last year. Full year first year premium (FYP) was NT\$ 91.72 billion, compared with same period in 2010, representing a 37% growth. Total premium in 2011 was NT\$ 144.78 billion, representing a 20.4% growth from 2010. Net profit in the fourth quarter 2011 was NT\$204 million, year-to date net profit after tax was NT\$ 4,206 million, with Basic EPS after tax of \$2.01.

In order to enhance the Company's long term embedded value, China Life has adjusted its product strategy from the fourth quarter in 2011, to focus more on regular premium traditional product selling, and to reinforce sales contribution from agency channel. Therefore, sales of regular premium traditional products from agency channel in the fourth quarter 2011 demonstrated a strong growth of 31% increase from same period last year. In addition, China Life continued to maintain a conservative and prudent investment strategy to accommodate itself to the unstable global financial environment and European debt crisis. By end of 2011, whether based on the original calculation method or new formula, China Life's RBC ratio remained healthily above 300%, which did not include the property appraisal value into the calculation.